

## QUESTIONS TO ASK DISTRIBUTORS

### REUSABLE CLOTH BAGS

*The type of bag you choose is up to you.*

*These questions will help you find a bag that matches your priorities.*

- What are your bags made from?
- Where are your bags made?
- Are they certified fair-trade?

### PAPER BAGS

- Are your bags made from 100% recycled paper bags?
- Do your bags contain post-consumer recycled paper?
- Where are your bags made?



### COMPOSTABLE BAGS AND PRODUCTS

*Don't hesitate to ask these questions! Compostable bags are a new market and the labeling is poor. Many bags that market themselves as "biodegradable" still contain plastic, which mean they still break down into small plastic parts – only more quickly.*

- Are your bags/products certified by BPI (Biodegradable Products Institute) to meet the ASTM 6400 0-4 standards for compostability? (American Society for Testing & Materials)
- Do your bags contain any polyethylene (plastic)?
- Are your bags made from GMO-free materials?
- Where are your bags made?

## LOCAL SINGLE-USE BAG DISTRIBUTORS

DON VU

LV Plastic & Packaging

[dontvu@hotmail.com](mailto:dontvu@hotmail.com)

650 438-4221

Sample products:

16" x 20" t-shirt 0.8 mil BioBag (compostable bag); \$80 per 500 or 16.0 cents each

16" x 22" t-shirt 0.68 mil BioBag on a roll (compostable bag); \$50 per 400 or 12.5 cents each

100% recycled 1/6 barrel size paper bag with handles; \$36 for 300 pieces or \$48 for 400 pieces. 12 cents each

RAY CHAN

Leader Packaging

[123@bagmanray.com](mailto:123@bagmanray.com)

415 334-3628

Sample products:

16" x 20" t-shirt 0.8 mil BioBag (compostable bag); \$99 per 500 or 19.8 cents each

12" x 7" unbleached natural kraft (paper) grocery bag with handle; \$49 per 300 or 16.3 cents each

## REUSABLE CLOTH BAG SUPPLIERS

### WESTERN TEXTILE & MANUFACTURING

Bruce Spiegelman, CEO  
610 22<sup>nd</sup> Street, Suite 101  
San Francisco, CA 94107  
800 734-8683 x 11  
[westex@bagmakers.com](mailto:westex@bagmakers.com)

- Tote and Produce Canvas Bags
- Organic and Non-Organic Cotton
- Made in San Francisco
- Production is two weeks
- Bulk prices for produce bags as of 3/23/09

Bag	100	250	500	1000
8"x12" Organic	\$1.80 Each	\$1.65 Each	\$1.55 Each	\$1.45 Each
10"x12" Organic	\$1.95 Each	\$1.80 Each	\$1.70 Each	\$1.60 Each
8"x12" Conventional	\$1.70 Each	\$1.55 Each	\$1.45 Each	\$1.35 Each
10"x12" Conventional	\$1.85 Each	\$1.70 Each	\$1.60 Each	\$1.50 Each

### BLUE LOTUS GOODS

Jill Troderman  
PO Box 134  
Soquel, CA 95073  
831 479-7051  
[jill@bluelotusblankets.com](mailto:jill@bluelotusblankets.com)  
[www.bluelotusblankets.com](http://www.bluelotusblankets.com)

- Mesh and Canvas Produce Bags
- Organic Cotton & Made in India
- Bulk prices as of 2/19/09

Bag	48	144	288	500
7"x8" Canvas	\$2.43 Each	\$2.33 Each	\$2.23 Each	\$2.18 Each
9"x11" Canvas	\$2.68 Each	\$2.58 Each	\$2.48 Each	\$2.43 Each
11"x15" Canvas	\$3.13 Each	\$3.03 Each	\$2.93 Each	\$2.88 Each
12"x15" Mesh	\$2.88 Each	\$2.78 Each	\$2.68 Each	\$2.63 Each

### FRENCH BASKETEER

Andrea  
303 Broadway Suite 104-12  
Laguna Beach, CA 92651  
949 310-5687  
[andrea@frenchbasketeer.com](mailto:andrea@frenchbasketeer.com)  
[www.frenchbasketeer.com](http://www.frenchbasketeer.com)

- Mesh and Canvas Produce Bags
- Fair-Trade, Organic & Made in India

Bag	Price
8" x 9"	\$1.10
13" x 16"	\$1.75

### ECO BAGS

1-800-720-2247  
[www.ecobags.com](http://www.ecobags.com)

- Tote and Produce
- Some are "Fair Wage/Fair Labor"

## PAPER BAG SUPPLIERS

### EXCELLENT PACKAGING & SUPPLY

3220 Blume drive, Suite 111  
Richmond CA 94806  
800 317-2737  
[greg@excellentpackaging.com](mailto:greg@excellentpackaging.com)

### PACKAGE CONTAINERS INC.

777 NE 4th Ave  
Canby, OR 97013  
800 266-5806  
[sales@packagecontainers.com](mailto:sales@packagecontainers.com)

### ARROW PAPER COMPANY

750 18th St  
San Francisco CA 94107  
[www.arrowpaper.com](http://www.arrowpaper.com)  
800 864-7292

### PACIFIC WESTERN SALES

[www.pacificwesternsales.com](http://www.pacificwesternsales.com)

## COMPOSTABLE BAG SUPPLIERS

### EXCELLENT PACKAGING & SUPPLY

3220 Blume drive, Suite 111  
Richmond CA 94806  
800 317-2737  
[greg@excellentpackaging.com](mailto:greg@excellentpackaging.com)

### BIOBAG USA

Box 369  
Palm Harbour FL 34682  
[info@biobagusa.com](mailto:info@biobagusa.com)

## SOURCES FOR BASKETS

Remember the customer who buys as much as he/she can carry in her two hands to the scale? Baskets at booths will encourage customers to buy more. Then they can drop the produce in their tote bag to carry home. No produce bag required.

### WHOLESALE BASKETS

[www.luckyclovertrading.com](http://www.luckyclovertrading.com)